



**DOING BUSINESS IN THE UNITED STATES SEMINAR
A 25th ANNIVERSARY NEBS CELEBRATION**

Toronto Congress Centre
650 Dixon Road, Toronto
Pinsent Meeting Room, South Building
8:00 a.m. ~ 2:00 p.m.

For twenty-five years, the New Exporters to Border States (NEBS) program has provided new and experienced exporters with information on doing business in the United States. NEBS is ideally suited for anyone involved in export development to the U.S., whether working in a management, inside or outside sales, marketing or business development position.

On October 27th, 2009, the Ontario Ministry of Economic Development and Trade and the Department of Foreign Affairs and International Trade will be hosting a **25th Anniversary NEBS Celebration** at the Toronto Congress Centre, 650 Dixon Road, Toronto. You are invited to join us for this special celebration.

The NEBS ***Doing Business in the United States*** seminar and 25th anniversary celebration will include the following program highlights:

The Role of the Canadian Trade Commissioner Service - Overview of the Consulate territory and the core services and programs available to assist the Canadian exporter. Canadian Trade Commissioners from Canadian Consulates in the US will provide information on market prospects in their territories.

U.S. Immigration – What are the key immigration issues facing businesses when crossing the border? What you can and cannot do when carrying out business in the US?

U.S. Banking – What are the differences between Canadian and U.S banks? What services can US banks offer the Canadian exporter?

U.S. Tax Liability - Are you liable for federal and state taxes when you do business in the US? What triggers tax liability at the federal and state level?

Customs Documentation – What is the role of a customs broker? What is your role as Importer of Record? What are the key customs documentation requirements and new CBP border programs such as ACE, e-manifest, C-TPAT, FAST?

Also included in the program:

A mini Info Export Trade Show – Featuring key government and partner organizations involved in export development.

Keynote Luncheon Speakers – Discover how Ontario firms grew their export business through their participation in the NEBS program.

Registration is mandatory.

The cost is \$45 per person which includes program materials, continental breakfast and lunch.

To register, [click here](#)

For additional information, please call Debbie Walker at 416-325-6658

