



Exporting to the United States
A US Customs Documentation Seminar



Tuesday, October 26, 2010

Travelodge Hotel Airline, Thunder Bay
Tiberio A Room

Cost \$35 pp (incl HST)

Thunder Bay
 Chamber
 of Commerce

Agenda

- 7:30 a.m. Registration, Hot Buffet Breakfast & Networking
- 8:00 a.m. *Welcome* – Harold Wilson, President, Thunder Bay Chamber of Commerce
- 8:10 a.m. Debbie Walker Ministry of Economic Development & Trade *Provincial Trade Programs & Services*
- 8:20 a.m. Mary Mokka Canadian Consulate General – Buffalo *Trade Commissioner Services*
- 8:45 a.m. Jennifer Deans, Russell A. Farrow *US Customs Documentation*
- 10:00 a.m. Networking Break
- 10:15 a.m. *US Customs Documentation - continued*
- 11:45 a.m. Q & A
- 12:00 p.m. Adjournment

The Ontario Ministries of Economic Development and Trade, Northern Development, Mines and Forestry, and the Thunder Bay Chamber of Commerce are pleased to present a seminar designed to help you understand the customs documentation required to clear your goods into the United States.

The rapid pace of change that is driving the emergence of a global economy has also affected the physical movement of materials and products to the intended consumer or end-user. What will be the cost implications to your business if your goods are stopped at the US border?

To remain competitive, exporters must minimize the risk of their goods being delayed at the border. Ensuring that your shipment is properly documented is one of the most critical elements in achieving this goal. Yet, incomplete or poorly filled out documentation continues to be the number one reason cited by US Customs for delays or refused entry of goods. Knowing what documentation is required, what the rules are, and what your responsibilities are as importer of record are key to your success in ensuring the speedy and seamless delivery of goods to your customers.

The seminar will also provide you with information on government programs and services to assist you in exporting. The seminar following topics will be presented:

- **What is happening at the border? The role of US Customs and Border Protection (CBP), the Customs Broker and Ontario companies as Importers of Record**
- **Tariff Classifications, Country of Origin, NAFTA and Record Keeping**
- **US Customs Documentation**
- **An overview of ACE, C-TPAT, PIP and other government acronyms**
- **An overview of some of the costs such as duty rates, merchandising process fees and Customs surety bonds**

Contact Name:	Title:	
Company:		
Phone:	Fax:	Email:
Visa/MC/Amex #:	Expiry Date:	
Signature for Credit Card:	Cash/Cheque (enclosed):	
# of attendees _____ Please include names & titles: _____ _____ ; _____ ; _____ _____ ; _____ ; _____		
Changes / Cancellations will NOT be refunded within 48 hours of this event. Payment must be received with registration. Please notify of any special dietary requirements. HST# R108108291 Return to: Thunder Bay Chamber of Commerce, 200 S Syndicate Ave, Suite 102, P7E 1C9 or Fax: 622-7752 Questions????? Please call the Chamber office at 624-2626 or email: chamber@tb-chamber.on.ca		